### Achieving Excellence In Execution

# 2005 NASA Project Management Challenge Conference

Vincent F. Amatulli – Application Solutions Group David R. Dean – Lockheed Martin Corporation

- The Basics of Project Management
  - Phases, Techniques & Knowledge Areas
- Factors of Excellence and Project Success
  - ✓ Technical, Analytic & People
- Establishing a High-Performance Culture
  - Responsibilities, Accountabilities & Value
- Creating a Lessons-Learned Environment
  - Issue Resolution for Knowledge Management
- Your Questions

- The Basics of Project Management
  - Phases, Techniques & Knowledge Areas
- Factors of Excellence and Project Success
  - ✓ Technical, Analytic & People
- Establishing a High-Performance Culture
  - Responsibilities, Accountabilities & Value
- Creating a Lessons-Learned Environment
  - ✓ Issue Resolution for Knowledge Management
- Your Questions

# The Basics of Project Management

**INITIATING** 

**PLANNING** 

**EXECUTING** 

**CONTROLLING** 

**CLOSING** 

\*PMI

#### **PROJECT COMMUNICATIONS**

#### **FEASIBILITY**

- > Develop a Project Statement
- ➤ Develop Project Goals and Outcomes
- ➤ Define Project Deliverables and Work Breakdown Structure
- **≻**Resource Requirements
- **≻**Assess Feasibility and Revise

#### **PLANNING**

- >Assign Accountabilities
- ➤ Sequence and Schedule Work
  Breakdown Activities
- >Schedule Resources
- **≻**Refine the Plan to Manage Risks
- **≻**Refine the Plan to Find
- **Opportunities**

#### **IMPLEMENTATION**

- **≻**Communicate and Initiate the Project
- ➤ Identify Milestones and Monitor the Project
- ➤ Troubleshoot Project Performance Problems
- **➤**Modify the Plan
- > Closeout and Evaluate Project

**Success** 

CUSTOMER RELATIONSHIP MANAGEMENT

# PMI Knowledge Areas

Integration	Scope	Time	Cost	Quality	Human Resources	Commun- ications	Risk	Procure- ment	
Project Plan Developm't	Initiation	Activity Definition	Resource Planning	Quality Planning	Organizat- ional Plng	Communication Plng	Identify Risk	Procurement Planning	
Project Plan Execution	Scope Planning	Activity Sequencing	Cost Estimating	Quality Assurance	Staff Acquisition	Information Distribution	Quantify Risk	Solicitation Planning	
Overall Chg Control	Scope Definition	Activity Duration Estimation	Cost Budget	Quality Control	Team Developm't	Performance Reporting	Risk Response Developm't	Solicitation	
	Scope Verification  Scope Chg Control	Schedule Developm't  Schedule Control	Cost Control			Administrative Closure	Risk Response Control	Source Selection  Administer Contract	
								Contract Closure	
INITIATING		PLANNING		EXECUTING		CONTROLLING		CLOSING	

- The Basics of Project Management
  - ✓ Phases, Techniques & Knowledge Areas
- Factors of Excellence and Project Success
  - ✓ Technical, Analytic & People
- Establishing a High-Performance Culture
  - Responsibilities, Accountabilities & Value
- Creating a Lessons-Learned Environment
  - Issue Resolution for Knowledge Management
- Your Questions

### **Project Management Excellence**

Process Integrity

Designing processes to help the enterprise

Product Integrity

Delivering what the customer wants

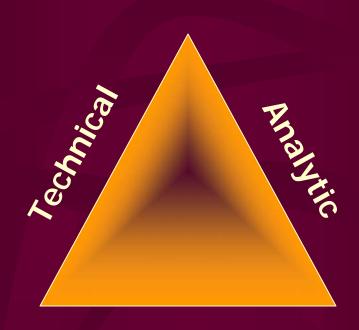
Productivity Improvement

Working as efficiently as possible

Portfolio Management

Managing resources to expectations

# Successful Project Management



**People** 

**Performance Excellence** 

### **Causes of Performance Problems**

### **Individual Deficiencies**

~ 1%

### **Skills/Knowledge Deficiencies**

~ 14%

### **Environmental Deficiencies**

~ 85%

- Physical
- Mental
- Emotional
- What to do
- Why to do it
- How to do it
- When to do it
- Expectations
- Consequences
- Feedback
- Task Interference

### **Overcoming Performance Barriers**

### In an effective project performance environment, people:

- Know what is expected, recognize when to begin, and have the required tools to get the job done
- Have the appropriate knowledge and skills
- Respond as expected
- Are rewarded appropriately
- Are told how they are progressing

- The Basics of Project Management
  - ✓ Phases, Techniques & Knowledge Areas
- Factors of Excellence and Project Success
  - ✓ Technical, Analytic & People
- Establishing a High-Performance Culture
  - Responsibilities, Accountabilities & Value
- Creating a Lessons-Learned Environment
  - ✓ Issue Resolution for Knowledge Management
- Your Questions

# Establishing A Lean Project Environment

- Customer Value is the Focus
- All resources are available to provide Value
- Resources are integrated to provide Value
- Nothing is waiting to be worked on
- Pursuit of Perfection

# Creating A High-Performance Project Culture

- Clear expectations and measures
  - ✓ Work Breakdown Structure
- Clear resource accountabilities
  - Resource assignments and scheduling
- Gain commitment and buy-in
  - Project communication & Customer Relationship Management
- Track and modify desired behaviors
  - Project performance management system

### **Project Performance System**



Clear **Signals**Initiate Project Tasks



Logical Project

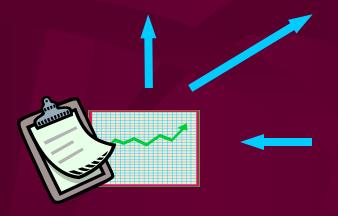
Task Design

#### **Assignments**

- ✓ Project Team A
- ✓ Project Team C
- √ J. Walker
- ✓ D. Mathews
- ✓ C. Baker



Project Tasks Assigned



Coaching and Feedback
Guide Performance



Consequences Support
Desired Project Task Behavior

### **Performance System Elements**

Signals trigger the appropriate project behavior for the job or task.

- Project Task Design is logical and correct for this situation. It is free from obstacles, and necessary resources are readily available.
- Project Task accountabilities are clearly assigned. The people have the necessary skills, knowledge and mental or physical capabilities.

**Consequences** to the employee, team and program support the desired project behavior and correct/modify the undesired behavior.

**Coaching** and **Feedback** guide project task behavior; performance trends are identified.

- The Basics of Project Management
  - ✓ Phases, Techniques & Knowledge Areas
- Factors of Excellence and Project Success
  - ✓ Technical, Analytic & People
- Establishing a High-Performance Culture
  - Responsibilities, Accountabilities & Value
- Creating a Lessons-Learned Environment
  - Issue Resolution for Knowledge Management
- Your Questions

# Resolving Project Issues



### **Processes and Tools**

### **Identify Situation**

To Clarify Issues and Determine Priority

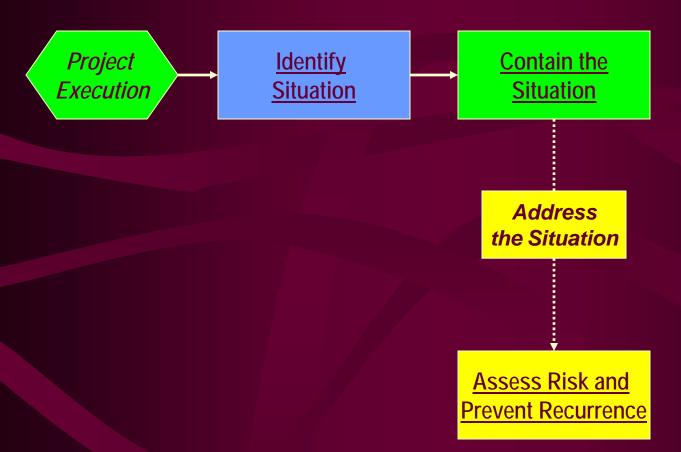
Priority Analysis, Pareto Diagrams, Histograms, Value Stream Maps

### Contain the Situation

Determine an Interim Action Plan

Statistical Control Charts, Cause-Effect Diagrams, Customer Requirements

# Resolving Project Issues



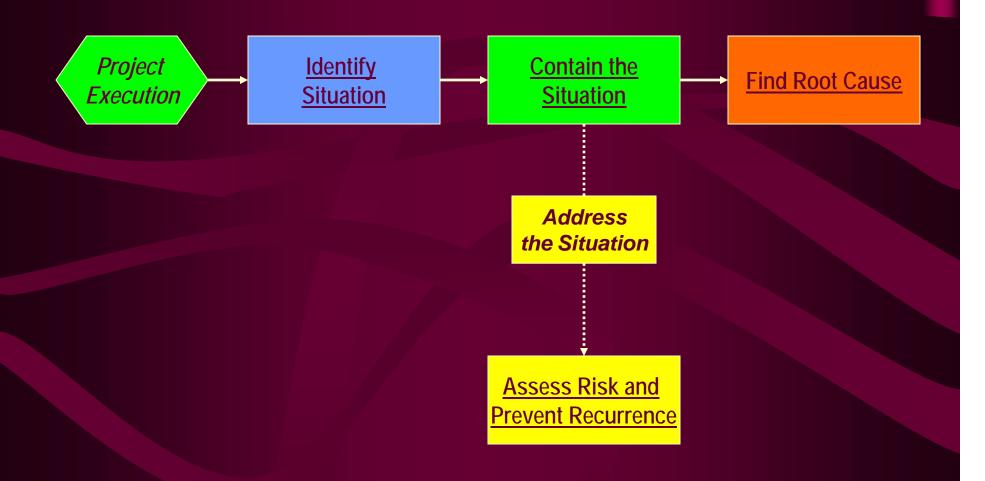
### **Processes and Tools continued**

Address the Situation - Implement Action

<u>Assess Risk – Prevent Recurrence</u> *Implement Preventive & Contingent Actions* 

✓ Problem Prevention – Risk Analysis, Design of Experiments, Failure Modes Effect Analysis (FMEA), Monte Carlo Analysis

# Resolving Project Issues



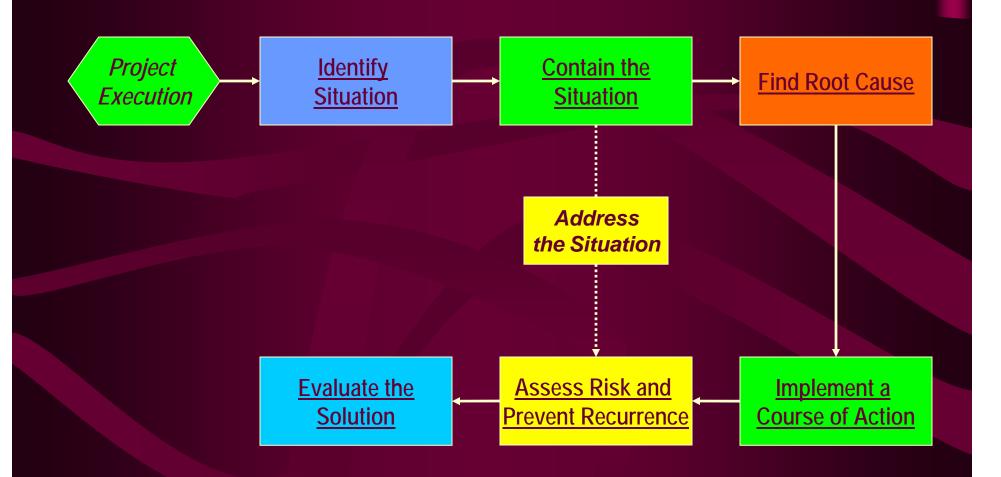
### **Processes and Tools continued**

### Find Cause

Describe the Symptoms, Analyze for Cause, and Verify the Findings

✓ Root Cause Analysis, Fault-Tree Analysis, Control Charts, Fishbone Diagrams, Histograms, Run Charts, Scatter Diagrams

# Resolving Project Issues



### **Processes and Tools continued**

### Implement a Course of Action

Select Best Balance Between Benefit & Risk

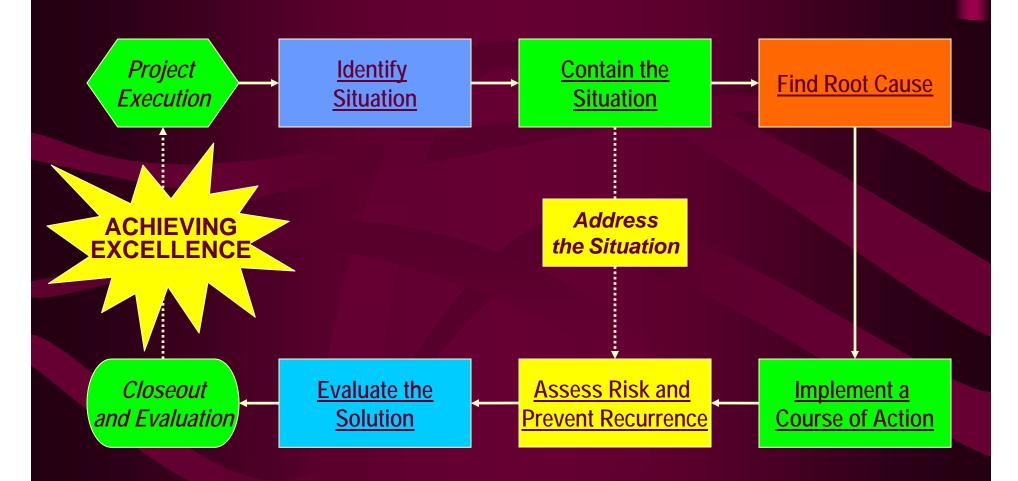
Decision Analysis, Design of Experiments, Process Flow Charts

### **Evaluate the Solution**

Assess Action Taken & Optimize Success

✓ Opportunity – Benefit Analysis, Pareto Diagrams, Histograms

# Resolving Project Issues



# Achieving Excellence in Execution Summary

- Ensure the Right Project Environment
  - Process and task design
- Establish Project Measures and Accountabilities
  - What gets measured gets done; who gets measured performs
- Provide a Communications Channel for Process and Task Coaching & Feedback
  - Formal & informal performance discussions; status reporting
- Capture and Document Project Issues and Resolution Strategies
  - Lessons learned & a PM knowledge management system

- The Basics of Project Management
  - ✓ Phases, Techniques & Knowledge Areas
- Factors of Excellence and Project Success
  - ✓ Technical, Analytic & People
- Establishing a High-Performance Culture
  - Responsibilities, Accountabilities & Value
- Creating a Lessons-Learned Environment
  - ✓ Issue Resolution for Knowledge Management
- Your Questions

# **Application Solutions Group, LLC**



Helping Individuals and Organizations Achieve Excellence

www.applicationsolutionsgroup.com or www.asgops.com